
Sales Order Planning:

A New Way to Approach Customer-Focused Manufacturing

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Associate
Channel Partner

SALES ORDER PLANNING – SOP

Who uses this Tool?

- Customer Service Tool
- Planners/Schedulers
- Shipping Personnel

Why Do they use it?

- Production Status
- Immediate Shortages
- Scheduling/Expediting
- What Can Ship Now by Request Date, Promise Date, Mfg. Due Date
- Communication to the Shop Floor
- Past Due Status by Business Unit

Functionality

- Create Workorders
- Create Purchase Orders
- Create Sales Order Picklists – Consolidate
- Real-time Comments
- Change Sales Order Dates – Single line or All lines
- Release Held Orders
- Save Views
- On Line Tailoring/Security

SALES ORDER PLANNING – SOP

SELECTION

- Customer Order
- Multiple Customer Orders
- Sales Order
- Item Number
- Item Description
- Business Unit
- Planner

DATE CUTOFF

- Request Date
- Promise Date
- Manufacture Due Date
- Order Create Date
- Assigned Order Start Date

SORT

- Promise Date
- Manufacturing Due Date
- Item Number
- Item Description
- Request Date
- Customer
- Sales Dollar
- Sales Order Date
- Assigned Order Start Date

ORDER SELECTION

- ALL
- Orders With Shortages
- Orders Without Shortages
- Held Orders
- All Orders, No Holds

VALUES

- MRP
- CURRENT

PAGE LAYOUT

- Standard
- Exportable
- Sortable

SALES ORDER PLANNING – SOP

GRINDLEY, JOHN

Select View:

All Planners
Customer 91111900
Customer Name
CO 86092 -6/30/2020
CRANKSHAFT BU
Housings Business
Item Description
Item 703954
Mult Cust w/o Shorts
Multiple Customers
Purchased Items
Sales Order 86073
Valves Business Unit

Select records for:	<input type="text"/>	Planner	▼
Company Range	<input type="text"/> Through <input type="text"/>		
Warehouse Range	<input type="text"/> Through <input type="text"/>	Planning Whs	▼
Order Date Range:	<input type="text"/> <input type="text"/> Through <input type="text"/> <input type="text"/>	Mfg Due Date	▼
Sort by:	Promise Date		▼
Order Selection:	All		▼
Page Layout:	Standard		▼
Values:	MRP		▼
Additional Selections:	<input type="text"/>	Planner	▼

Submit Reset Clear Mult Views Save Pick List

Multiple: Planners Item Classes Cust Classes

05/06/20 11:35:26
1/20 21:12:24 Rebulid Submitted

Customer Inquiry

GRINDLEY, JOHN

Select records for: 91111900 Customer

Company Range: 0 Through 0

Warehouse Range: B Through B Planning Whs

Order Date Range: Through 05/31/2020 Mfg Due Date

Sort by: Promise Date

Order Selection: All

Page Layout: Standard

Values: MRP

Additional Selections: Planner

Submit Reset Clear Mult Views Save Pick List

Multiple: Planners Item Classes Cust Classes

Layout: Standard
View: MRP

Sales Order Planning - Mfg Due Date through 05/31/20

Customer: 91111900 Warehouses: B - B

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Short	Open	Short		
303395 A - MOTOR CAP ASSEMBLY, 9/16 T	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 200 1 147649	B	91111900 AIRE FRIO S.A. DE C.	200	0	4,000	0	99/99/99	ship today
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 600 1	B	91111900 AIRE FRIO S.A. DE C.	10	9	250	225	04/22/20	M001320*, Sts40, 04/28/20, 9 expedite order to ship today
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 700 1	B	91111900 AIRE FRIO S.A. DE C.	25	21	250	210	03/19/20	M001330*, Sts40, 03/26/20, 25
303541 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 800 1	B	91111900 AIRE FRIO S.A. DE C.	10	10	250	250	05/04/20	M001450, Sts10, 05/11/20, 100
303552 B - MOTOR CAP ASEM, 2.462 CAP,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 900 1	B	91111900 AIRE FRIO S.A. DE C.	10	8	350	280	03/19/20	M001480, Sts10, 03/26/20, 8
439410 J - BM2 UPPER HSG SUB-ASSEM	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 300 1	B	91111900 AIRE FRIO S.A. DE C.	150	150	22,500	22,500	03/26/20	M-PLAN, 03/26/20, 150
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 100 1 147648	B	91111900 AIRE FRIO S.A. DE C.	10	10	1,000	1,000	03/19/20	M-PLAN, 03/26/20, 45
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 400 1 147658	B	91111900 AIRE FRIO S.A. DE C.	25	25	625	625	03/19/20	M-PLAN, 03/26/20, 45
703374 H2DA463DBFA (AL) 575-3-60	HOUSINGS	03/26/20	03/30/20	03/26/20	03/30/20	86073 500 1	B	91111900 AIRE FRIO S.A. DE C.	120	116	9,000	8,700	02/13/20	M001000, Sts40, 02/20/20, 56 M-PLAN, 03/30/20, 60
303567 B - H9BB MOTOR CAP ASSEMBLY,	HOUSINGS	02/14/20	04/29/20	02/14/20	04/29/20	86072 100 1 M001420	B	91111900 AIRE FRIO S.A. DE C.	200	200	5,000	5,000	02/07/20	M001420, Sts10, 04/29/20, 199 M-PLAN, 04/29/20, 10
Final Totals									760	549	43,225	38,790		

SHORTS

Multiple Customer Inquiry

Select records for:

Company Range: Through

Warehouse Range: Through

Order Date Range: Through

Sort by:

Order Selection:

Page Layout:

Values:

Additional Selections:

Comma, Space

Standard
MRP

Sales Order Planning - Mfg Due Date through 03/31/20
Customers: 95730500, 11385000, 91111900

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Short	Open	Short		
303461 A - MOTOR CAP ASSEM, 9/16 TUBE	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 100 1	B	11385000 CARRIER CORP (	10	10	250	250	03/23/20	M-PLAN, 03/30/20, 10
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 200 1	B		15	15	150	150	03/23/20	M-PLAN, 03/30/20, 15
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 300 1	B		32	32	800	800	03/19/20	M001330*, Sts40, 03/26/20, 25 M-PLAN, 03/30/20, 28
303545 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 400 1	B		100	100	1,500	1,500	03/23/20	M-PLAN, 03/30/20, 100
303567 B - H9BB MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86075 500 1	B		10	9	100	90	02/07/20	M001420, Sts10, 04/29/20, 199
Subtotal									167	166	2,800	2,790		
303395 A - MOTOR CAP ASSEMBLY, 9/16 T	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 200 1 147649	B	91111900 AIRE FRIO S.A. DE C.	200	0	4,000	0	99/99/99	ship today
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 600 1	B		10	9	250	225	04/22/20	M001320*, Sts40, 04/28/20, 9 expedite order to ship today
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 700 1	B		25	21	250	210	03/19/20	M001330*, Sts40, 03/26/20, 25
303541 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 800 1	B		10	10	250	250	05/04/20	M001450, Sts10, 05/11/20, 100
303552 B - MOTOR CAP ASEM, 2.462 CAP,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 900 1	B		10	8	350	280	03/19/20	M001480, Sts10, 03/26/20, 8
439410 J - BM2 UPPER HSG SUB-ASSEM	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 300 1	B		150	150	22,500	22,500	03/26/20	M-PLAN, 03/26/20, 150
703374 H2DA463DBFA (AL) 575-3-60	HOUSINGS	03/26/20	03/30/20	03/26/20	03/30/20	86073 500 1	B		120	116	9,000	8,700	02/13/20	M001000, Sts40, 02/20/20, 56 M-PLAN, 03/30/20, 60
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 100 1 147648	B		10	10	1,000	1,000	03/19/20	M-PLAN, 03/26/20, 45
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 400 1 147658	B		25	25	625	625	03/19/20	M-PLAN, 03/26/20, 45
Subtotal									560	349	38,225	33,790		

CO Inquiry

Select records for: Sales Order

Company Range: Through

Warehouse Range: Through Planning Whs

Order Date Range: Through Mfg Due Date

Sort by:

Order Selection:

Page Layout:

Values:

Additional Selections: Planner

Submit Reset Clear Mult Views Save Pick List

Layout:
View:

Sales Order Planning - Mfg Due Date through 05/31/20

Sales Order: 86073

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Short	Open	Short		
303395 A - MOTOR CAP ASSEMBLY, 9/16 T	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 200 1 147649	B	91111900 AIRE FRIO S.A. DE C.	200	0	4,000	0	99/99/99	ship today
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 600 1	B	91111900 AIRE FRIO S.A. DE C.	10	9	250	225	04/22/20	M001320* , Sts40, 04/28/20, 9 expedite order to ship today
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 700 1	B	91111900 AIRE FRIO S.A. DE C.	25	21	250	210	03/19/20	M001330* , Sts40, 03/26/20, 25
303541 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 800 1	B	91111900 AIRE FRIO S.A. DE C.	10	10	250	250	05/04/20	M001450 , Sts10, 05/11/20, 100
303552 B - MOTOR CAP ASEM, 2.462 CAP,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 900 1	B	91111900 AIRE FRIO S.A. DE C.	10	8	350	280	03/19/20	M001480 , Sts10, 03/26/20, 8
439410 J - BM2 UPPER HSG SUB-ASSEM	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 300 1	B	91111900 AIRE FRIO S.A. DE C.	150	150	22,500	22,500	03/26/20	M-PLAN, 03/26/20, 150
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 100 1 147648	B	91111900 AIRE FRIO S.A. DE C.	10	10	1,000	1,000	03/19/20	M-PLAN, 03/26/20, 45
703954 H23A623DBEA	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 400 1 147658	B	91111900 AIRE FRIO S.A. DE C.	25	25	625	625	03/19/20	M-PLAN, 03/26/20, 45
703374 H2DA463DBFA (AL) 575-3-60	HOUSINGS	03/26/20	03/30/20	03/26/20	03/30/20	86073 500 1	B	91111900 AIRE FRIO S.A. DE C.	120	116	9,000	8,700	02/13/20	M001000 , Sts40, 02/20/20, 56 M-PLAN, 03/30/20, 60
Final Totals									560	349	38,225	33,790		

Item Description Inquiry

Select records for:	J82%	Item Description
Company Range	0 Through 0	
Warehouse Range	B Through B	Planning Whs
Order Date Range:	Through 05/31/2020	Mfg Due Date
Sort by:	Promise Date	
Order Selection:	All	
Page Layout:	Standard	
Values:	MRP	
Additional Selections:		Planner

Layout: Standard
View: MRP

Sales Order Planning - Mfg Due Date through 05/31/20

Item Description Contains: J82% Warehouses: B - B

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Short	Open	Short		
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 600 1	B	91111900 AIRE FRIO S.A. DE C.	10	9	250	225	04/22/20	M001320* , Sts40, 04/28/20, 9 expedite order to ship today
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 700 1	B	91111900 AIRE FRIO S.A. DE C.	25	21	250	210	03/19/20	M001330* , Sts40, 03/26/20, 25
303541 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 800 1	B	91111900 AIRE FRIO S.A. DE C.	10	10	250	250	05/04/20	M001450 , Sts10, 05/11/20, 100
303538 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 200 1	B	11385000 CARRIER CORP (	15	15	150	150	03/23/20	M-PLAN , 03/30/20, 15
303540 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 300 1	B	11385000 CARRIER CORP (	32	32	800	800	03/19/20	M001330* , Sts40, 03/26/20, 25 M-PLAN , 03/30/20, 28
303541 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86074 200 1	B	95730500 ALESSA for REFRIGERA	25	25	2,500	2,500	05/04/20	M001450 , Sts10, 05/11/20, 100
303545 J82 - MOTOR CAP ASSEMBLY,	HOUSINGS	03/26/20	03/30/20	03/30/20	03/30/20	86075 400 1	B	11385000 CARRIER CORP (	100	100	1,500	1,500	03/23/20	M-PLAN , 03/30/20, 100
Final Totals									217	212	5,700	5,635		

Business Unit Inquiry

Select records for:	<input type="text" value="VALVES"/>	<input type="text"/>	Business Unit
Company Range	<input type="text" value="0"/> Through <input type="text" value="0"/>		
Warehouse Range	<input type="text"/> Through <input type="text"/>		Planning Whs
Order Date Range:	<input type="text"/> Through <input type="text" value="05/31/2020"/>		Mfg Due Date
Sort by:	<input type="text" value="Promise Date"/>		
Order Selection:	<input type="text" value="All"/>		
Page Layout:	<input type="text" value="Standard"/>		
Values:	<input type="text" value="MRP"/>		
Additional Selections:	<input type="text"/>		Planner

Planner Range Inquiry

Select records for:	<input type="text" value="1-99999"/>	<input type="text"/>	Planner
Company Range	<input type="text" value="0"/> Through <input type="text" value="0"/>		
Warehouse Range	<input type="text" value="B"/> Through <input type="text" value="B"/>		Planning Whs
Order Date Range:	<input type="text"/> Through <input type="text" value="05/31/2020"/>		Mfg Due Date
Sort by:	<input type="text" value="Promise Date"/>		
Order Selection:	<input type="text" value="All"/>		
Page Layout:	<input type="text" value="Standard"/>		
Values:	<input type="text" value="MRP"/>		
Additional Selections:	<input type="text"/>		Planner

Item Inquiry

Select records for:	<input type="text" value="703954"/>	<input type="text"/>	Item Number
Company Range	<input type="text" value="0"/> Through <input type="text" value="0"/>		
Warehouse Range	<input type="text" value="B"/> Through <input type="text" value="B"/>		Planning Whs
Order Date Range:	<input type="text"/> Through <input type="text" value="05/31/2020"/>		Mfg Due Date
Sort by:	<input type="text" value="Item Number"/>		
Order Selection:	<input type="text" value="All"/>		
Page Layout:	<input type="text" value="Standard"/>		
Values:	<input type="text" value="MRP"/>		
Additional Selections:	<input type="text"/>		Planner

Customer Name Inquiry

Select records for:	<input type="text" value="CLK %"/>	<input type="text"/>	Customer Name
Company Range	<input type="text" value="0"/> Through <input type="text" value="0"/>		
Warehouse Range	<input type="text"/> Through <input type="text"/>		Planning Whs
Order Date Range:	<input type="text"/> Through <input type="text"/>		Mfg Due Date
Sort by:	<input type="text" value="Promise Date"/>		
Order Selection:	<input type="text" value="All"/>		
Page Layout:	<input type="text" value="Standard"/>		
Values:	<input type="text" value="MRP"/>		
Additional Selections:	<input type="text"/>		Planner

Shipping for a Business Unit

Select records for: Business Unit

Company Range: Through

Warehouse Range: Through Planning Whs

Order Date Range: Through Mfg Due Date

Sort by:

Order Selection:

Page Layout:

Values:

Additional Selections: Planner

Sales Order Planning - Mfg Due Date through 06/30/20

Business Unit: HOUSINGS Warehouses: B - B w/o Shortages

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Sh	Open	Short		
303395 A - MOTOR CAP ASSEMBLY, 9/16 T	HOUSINGS	03/26/20	03/26/20	03/26/20	03/26/20	86073 200 1 147649	B	91111900 AIRE FRIO S.A. DE C.	200	0	4,000	0	99/99/99	ship today
339404 A - UPPER HSG ASSEMBLY (3/4S,	HOUSINGS	04/28/20	04/28/20	04/28/20	04/28/20	86076 100 1	B	95730500 ALESSA for REFRIGERA	50	0	1,250	0	99/99/99	
339404 A - UPPER HSG ASSEMBLY (3/4S,	HOUSINGS	04/28/20	05/13/20	05/13/20	05/13/20	86078 100 1 147660	B	10145000 AP TECHNOLOGIES	50	0	1,500	0	99/99/99	
339407 A - UPPER HSG ASSEMBLY (3/4S,	HOUSINGS	04/28/20	05/13/20	05/13/20	05/13/20	86078 300 1	B	10145000 AP TECHNOLOGIES	75	0	3,750	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	05/15/20	05/15/20	05/15/20	86095 300 1	B	15340100 DAIKIN APPLIED (MN)	150	0	6,750	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	05/15/20	05/15/20	05/15/20	86095 500 1	B	15340100 DAIKIN APPLIED (MN)	175	0	4,025	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	05/26/20	05/18/20	05/26/20	86096 200 1	B	34320100 INTERLINE BRANDS EAS	350	0	4,200	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	06/12/20	06/08/20	06/12/20	86093 200 1	B	10120500 AEROSYS, INC.	500	0	3,500	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	06/23/20	06/15/20	06/22/20	86092 200 1	B	34320100 INTERLINE BRANDS EAS	500	0	7,500	0	99/99/99	
702694 H7NG204FRDF	HOUSINGS	05/01/20	06/30/20	06/23/20	06/30/20	86094 200 1	B	95730500 ALESSA for REFRIGERA	250	0	2,250	0	99/99/99	
Final Totals									2,300	0	38,725	0		

Sales Orders at Risk Business Unit

Select records for: Business Unit

Company Range: Through

Warehouse Range: Through Planning Whs

Order Date Range: Through Mfg Due Date

Sort by:

Order Selection:

Page Layout:

Values:

Additional Selections: Planner

Layout:
View:

Sales Order Planning - Mfg Due Date through 05/31/20
Business Unit: CRANKSHAFT with Shortages

Return

Export to Excel

Item Number	Bus Unit	-- Dates --				Sales Order	Whs	Name	Quantity		Value		ASN Date	Shortage
		Order	Prom	Req	Mfg				Open	Short	Open	Short		
103201 AI - MACH CRANKSHAFT (.786 STR)	CRANKSHAFT	04/30/20	05/07/20	05/07/20	05/07/20	86086 400 1	B	92520000 CLK CORPORATION	50	47	2,500	2,350	04/30/20 .103201HT , M-PLAN, 04/30/20, 24 M-PLAN , 05/07/20, 25 .103201HT , M-PLAND, 04/30/20, 25	
103261 AI - MACH CRANKSHAFT (.574 STR)	CRANKSHAFT	04/30/20	05/07/20	05/07/20	05/07/20	86086 500 1	B	92520000 CLK CORPORATION	50	50	2,500	2,500	04/30/20 M-PLAN , 05/07/20, 50 .103261HT , M-PLAN, 04/30/20, 72	
103333 ATS - MACH CRANKSHAFT	CRANKSHAFT	04/30/20	05/07/20	05/07/20	05/07/20	86086 200 1	B	92520000 CLK CORPORATION	250	250	12,500	12,500	10/09/19 M000330* , Sts10, 11/01/19, 500	
103564 J - H82 MACH CRANKSHAFT,	CRANKSHAFT	04/30/20	05/07/20	05/07/20	05/07/20	86086 300 1	B	92520000 CLK CORPORATION	250	247	10,000	9,880	10/09/19 M000350* , Sts40, 11/01/19, 500	
103151 A - MACHINED CRANKSHAFT (.598)	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 100 1	B	91180800 AREA COOLING SOLUTIO	500	483	12,500	12,075	05/14/19 M000110* , Sts40, 08/01/19, 100 M-PLAN , 05/14/20, 400	
103200 AI-CRANKSHAFT.HEAT TREAT	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 400 1	B	91180800 AREA COOLING SOLUTIO	500	499	22,500	22,455	05/07/20 M001490 , Sts10, 05/14/20, 1000	
103200 AI-CRANKSHAFT.HEAT TREAT	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 500 1	B	91180800 AREA COOLING SOLUTIO	500	500	25,000	25,000	05/07/20 M001490 , Sts10, 05/14/20, 1000	
103262 AI - MACHINED CRANKSHAFT (.626)	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 600 1 M001470	B	91180800 AREA COOLING SOLUTIO	750	750	37,500	37,500	05/07/20 M001470 , Sts10, 05/14/20, 750	
103263 AI - MACHINED CRANKSHAFT (.674)	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 700 1	B	91180800 AREA COOLING SOLUTIO	50	50	2,500	2,500	05/07/20 M-PLAN , 05/14/20, 50 .103263HT , M-PLAN, 05/07/20, 72	
103311 A28 - MACH CRANKSHAFT (.640)	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 200 1	B	91180800 AREA COOLING SOLUTIO	500	250	12,500	6,250	10/09/19 M000310 , Sts10, 11/01/19, 500 .103311HT , M001290 , Sts10, 10/31/19, 1032	
103333 ATS - MACH CRANKSHAFT	CRANKSHAFT	04/30/20	05/14/20	05/14/20	05/14/20	86085 300 1	B	91180800 AREA COOLING SOLUTIO	500	500	20,000	20,000	10/09/19 M000330* , Sts10, 11/01/19, 500 M000340* , Sts10, 11/01/19, 500	
Final Totals									3,900	3,626	160,000	153,010		

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